IT Management Services

Coastalforce
CONSULTING

Who We Are

Coastalforce Consulting, LLC is an IT Management Consulting organization located in the Mid-Atlantic region serving the needs of manufacturing organizations with cloud-based software solutions. We understand manufacturing and have worked with leading solutions based on the Salesforce platform including Rootstock and Kenandy. We have also implemented solutions for plant maintenance, production planning, capacity planning and shop floor execution.

We apply proven methodologies to guide projects to meet objectives and achieve business results. We can provide services ranging from software selection to implementation to post live support. We want to be a trusted partner and take the time to listen and ensure understanding of your project goals.

Results Oriented

Your success is our success. Coastalforce Consulting delivers results that help companies improve service delivery, inventory management, manufacturing efficiency, and financial analysis. We are committed to doing business the right way and want to partner with you in achieving your long-term business goals. We listen to your needs and provide a tailored solution for your organization.

Project Management
Project and program management is the core of what we do. This includes project scoping, budget planning and management, task and resource scheduling as well as issue and risk management.

Salesforce Support
We provide world class implementation and support services for Salesforce. Whether you are implementing Salesforce as a traditional Customer Relationship Management solution or leveraging the Salesforce platform for custom business functionality, we can help.

ERP Implementation
We have extensive experience implementing ERP software including SAP, JD Edwards, Microsoft Dynamics, Epicor, Kenandy and Rootstock. We understand the complexities of manufacturing and the criticality of an effective supply chain.

Advisory Services
We offer advisory services focused on system selection and implementation as well as contract negotiation, and M&A strategy. With former CIO experience, we can provide advice on all aspects of Information Technology management.

Our Services

Coastalforce Consulting covers all areas of IT projects from vendor selection to project planning, implementation and optimizing, so no matter where you are in the process, we can work with you.

Project Management
- Project Scoping/Budget Planning
- Staffing and Skill Development
- Task/Resource Planning
- Issue/Risk Management

ERP Implementation
- Requirements Gathering
- Supply Chain Optimization
- Capacity and Production Planning
- Rootstock and Kenandy - cloud
- Epicor, JD Edwards, SAP - premise

Salesforce Support
- Salesforce Administration
- Salesforce Platform Solutions
- Sales/Service Cloud
- CRM Process Mapping

Advisory Services
- Product/Service Selection
- Information Technology Research
- Application Portfolio / M&A Strategy
- Business Analytics